



Introduction to SLM Corporate



Financial & Strategic Advisors



About Us



SLM Corporate is a Melbourne-based independent corporate advisory firm. Established in 1999, we have advised clients in a large number of transactions across a broad range of sectors.



Client Focus



Relationship Driven



Technical Expertise

M&A and Restructurings

Strategy Consulting

Debt, Hybrid and Equity Raisings

Valuations and Expert Reports

Reward Structuring

Our clients are shareholders or boards of companies that are either publicly-listed or privately held, Government and indigenous organisations.

What We Offer



M&A

SLM Corporate has assisted a variety of companies with advice on their critical corporate transactions. We have advised in M&A, business sales, public listings, capital raisings as well as schemes of arrangement and takeover responses. Clients include ASX listed and privately owned companies.



Consulting

We have experience in Economic Assessments, Strategic and Financial Consulting, Remuneration Benchmarking and Expert Litigation Services. Our clients include ASX-listed and privately held entities, private individuals, indigenous organisations and government bodies.



Investments

We have an extensive network of sophisticated investors as well as the capacity to raise debt and equity capital for SMEs, microcaps and property-backed opportunities. We target investment opportunities that offer superior risk-adjusted returns over the medium term, with co-investment from our principals to ensure alignment of interests with our investors.



Valuations

We routinely value listed and private businesses, executive and director share options and performance rights, and we have undertaken Independent Expert Reports (“**IERs**”) in a variety of transactions. Our experience covers an array of sectors.

Valuations

SLM provides a broad range of valuation services to private and publicly listed and unlisted companies.



→ Transactions

- M&A – Valuations of shares and assets
- Capital Raisings – Pricing of private placements, IPO's, secondary market offerings etc.
- Funding/Debt – modeling and credit evaluation for funding purposes, bank loans, project finance etc.
- Independent valuation of businesses

+ Other services



→ Valuations

- Directors' valuations
- Strategic Review
- Financial Modelling (build or review)
- Restructurings
- Asset Impairment Testing
- Brand and IP

+ Other services



→ Employee Remuneration

- ESOP (options, loan shares and performance rights)
- Benchmarking Executive and Directors incentive schemes

+ Other services



→ Expert Reports

- Independent Expert Reports – Schemes, Takeovers and other corporate transactions
- Litigation Compensation – family, private and public
- Native Title Royalty Payments – private, public, land councils and government
- Insider trading

+ Other services

A Selection of Valuation Engagements

	Transactions	Director Valuations	Employee Remuneration	Expert Reports
2017				
2016				
up to 2015				

Other Advisory Clients

M&A, Divestments, Takeover Defence Engagements, Capital raisings, Strategic and Economic Advice etc.



Key Personnel



Barry Lewin

Managing Director

Barry founded SLM Corporate in 1999 prior to which he held a variety of in house counsel roles. Barry is currently Chairman of ASX listed Praemium Limited and Elmo Software Limited. He holds a BCom and LLB from the University of Cape Town and an MBA from Swinburne University.



Kuo ning Ho

Director

Kuo ning has been with SLM Corporate since 2008. A qualified CA, he has held prior roles in accounting and financial analysis with CitiPower & Powercor Australia, and BlueScope Steel. He holds a BCom from the University of Melbourne.



Eugene Tong

Director

Eugene joined SLM Corporate in 2009 prior to which he managed equity investment portfolios for private investors. He holds a BCom and MFinMgt from the University of Melbourne.



Shakeel Mohammed

Director

Shakeel joined SLM Corporate in 2017. Prior to SLM he worked at Grant Samuel for over 9 years. Shakeel has an MBA degree from Melbourne Business School in addition to a Master of Sciences (Industrial Engineering) from Columbia University, New York.

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