

March 2021

Introduction to SLM Corporate



Remuneration Consulting Services



Introduction to SLM Corporate

About Us



Established in July 1999, SLM is a Melbourne-based independent corporate advisory firm, specialising in the provision of expert independent financial, strategic, economic and remuneration advice to its clients.



Client Focus



Relationship Driven



Technical Expertise

Remuneration Consulting

Valuations, Expert Reports

M&A, Transaction Advice

Debt, Hybrid and Equity Raisings

Our clients are shareholders or boards of companies that are either publicly-listed or privately held and Government organisations.

What We Offer

Remuneration Consulting

We have an active Remuneration consulting practice providing advice to boards and management of listed and private companies, on a range of Remuneration related issues including:

- Benchmarking board and senior executive remuneration;
- Advising on the balance between fixed annual remuneration, short-term and long-term incentive structures;
- Linking reward to the identification and achievement of key business strategies and drivers;
- Reviewing existing incentive arrangements and designing new plans (short and long term) and reward structures, including bonus, share, option and performance rights plans;
- Preparing submissions on behalf of clients to shareholders and proxy firms; and
- Valuing equity instruments for full and half year accounts purposes.

In all cases, our work is commercially focused and based on linking outcomes to business performance.

Valuations

We routinely value listed and private businesses, executive and director share options and performance rights, and we have undertaken Independent Expert Reports ("IERS") in a variety of transactions. Our experience covers an array of sectors.

M&A

SLM Corporate has assisted a variety of companies to achieve their strategic objectives. We have advised in M&A, business sales, public listings, capital raisings as well as schemes of arrangement and takeover responses.

Investments

We have an extensive network of sophisticated investors as well as the capacity to raise debt and equity capital for SMEs, microcaps and property-backed opportunities. We target investment opportunities that offer superior risk-adjusted returns over the medium term, with co-investment from our principals to ensure alignment of interests with our investors.

A Selection of our Clients and Board Advice

A Selection of our Remuneration Clients and Board Advice

Recent Engagements



Example Valuation Engagements

Recent Engagements

Director Valuations



Employee Remuneration



Expert Reports



Example Valuation Engagements

A Selection of our Native Title clients

Recent Engagements



Native Title Clients

A Selection of our Native Title clients

Our Team

Our Team

Barry Lewin



Barry Lewin

Founder and Managing Director

- Managing Director of SLM Corporate, with significant experience in the area of transaction structuring, negotiations, strategic and financial advice, remuneration consulting, board governance, debt and equity issues, mergers, acquisitions, takeovers, business sales and public floats.
- He is an adviser to the boards of a number of public and private companies and has led many successful transactions. Prior to establishing SLM Corporate in 1999, he spent twelve years as in-house counsel to some of Australia's leading public companies, during which time he managed their legal and commercial interests in Australia and internationally.
- Barry has degrees in Commerce and Law and is an MBA from Swinburne University, Melbourne.
- He is also the Chairman of ASX listed Praemium Limited, Elmo Software Limited and QuickFee Limited, all of whom are high growth, global software companies.

Our Team (cont'd)

Kuo ning Ho



Kuo ning Ho

Director

- Kuo ning is a Director at SLM Corporate, with responsibility for services relating to strategic analysis, market research, resource economic expertise, financial modelling, valuations and financial analysis within the firm.
- He is a resource commodity expert and has played a key role providing the analysis and research across all of the consulting projects completed by SLM for Aboriginal groups.
- Kuo ning has primary responsibilities for overseeing the technical valuation and financial modelling services provided at SLM Corporate.
- He has a strong background in financial analysis and energy markets, with prior experience in corporate roles at CitiPower & Powercor Australia Ltd and BlueScope Steel Ltd.
- Kuo ning holds a Bachelor of Commerce degree from The University of Melbourne, and also completed a graduate diploma in Chartered Accounting (ICAA).

Our Team (cont'd)

Eugene Tong



Eugene Tong

Director

- Director at SLM Corporate. Eugene provides corporate advice to clients and originates investment opportunities for SLM's investor network.
- He has a background managing equity investment portfolios for private investors, with a particular focus on small and mid-cap companies.
- Eugene has a Bachelor of Commerce degree (Specializing in Accounting and Finance) and a Master of Financial Management, both from The University of Melbourne.

Our Team (cont'd)

Shakeel Mohammed



Shakeel Mohammed

Director

- Shakeel is a Director at SLM Corporate and is a key member of the team preparing expert reports, including valuations, remuneration consulting and financial analysis. He has extensive experience in preparing Independent Expert Reports and valuations with a particular focus on resources companies.
- Prior to joining SLM Corporate, Shakeel worked at Grant Samuel for over 9 years where he prepared Independent Expert Reports and advised clients on M&A transactions and debt advisory mandates. Shakeel worked on the independent valuation of some of the largest Australian transactions, including the spin off of South 32 from BHP.
- Shakeel has a MBA from Melbourne Business School and Master of Sciences (Industrial Engineering) from Columbia University in the City of New York.

Our Team (cont'd)

Jason So



Jason So

Manager

- Jason is a Manager at SLM Corporate and provides transaction support, financial modelling and analysis within the firm.
- Prior to joining SLM Corporate, he held various roles with Deloitte, KPMG and Commonwealth Bank.
- He holds a Bachelor of Commerce (Accounting and Finance) degree from Monash University and is also a member of the Institute of Chartered Accountants in Australia and New Zealand.

SLM Corporate

Level 15, 330 Collins Street
Melbourne, VIC 3000

Australian Financial Services Licence 224034

Phone: +61 3 9244 9644

Website: <http://www.slmcorporate.com.au/>

Contact details

